# Spiridon Rouvas ↔

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Knowledgeable & successful retail salesperson. I am skilled at building connections with customers to promote sales. Excellent communication skills, expressive, personable & passionate when selling items. Dedicated to keeping stock levels optimal to drive sales. Reliable, upbeat, & successful at promoting customer loyalty & purchases

Authorized to work in the US for any employer.

## **WORK EXPERIENCE**

### THROWBACKS NORTHWEST

September 2021 to April 2023

- -Helped customers complete purchases, locate items, and join rewards programs.
- -Worked with the point of sale system and Shopify.
- -Helped set up, plan, and organize events.
- -Trained new employees on cash register operation and selling products.
- -Worked with data entry and managing products on the online shop.
- -Monitored customers for signs of security concerns and deescalated risky situations when necessary.

#### **B-SMOKESTACK VAPES**

June 2024 to (Current)

- -Helping customers complete purchases, locate items, and join rewards programs.
- -Working with the point of sale system and Square.
- -Monitoring customers for signs of security concerns.

### **SKILLS**

- -Product Sales.
- -De-escalation and harm reduction.
- -Customer Needs Assessment.
- -Store Opening & Closing.
- -Loss Prevention & Monitoring.
- -Graphic Design, layout design, & branding.
- -Adobe Photoshop & GNU Image Manipulation Program.
- -Excellent customer service